



About Art Display Company

Founded by Gunther Kilsheimer in 1947, Art Display Company (ADC) has built a longstanding reputation by bringing clients into a creative process and delivering not just a sign, but an identity.

Operated by, Gunther's son, Douglas Kilsheimer, ADC is the Mid-Atlantic region's leading manufacturer, designer and installer of commercial signage and environmental graphics. ADC's award winning staff provides counsel on every phase of your project from design to permitting, through construction to installation.

ADC at a glance

- Founded in 1947 by Gunther Kilsheimer
- President: Douglas Kilsheimer
- Headquarters: Capitol Heights, MD
- Employees: 100
- Facility: 50,000 sq. ft. on-site
- Services:
 - Award-winning staff provides counsel on every phase of your project from design to permitting, through construction to installation
 - Production of interior and exterior signage in neon, metal fabrication, plastic, screen process printing, carpentry, digital graphics with large format applications and a full canopy and awning facility
- Clientele: Architects, developers, Fortune 500 companies, individual entrepreneurs, sculptors, law firms, high end restaurants
- Website: www.artdisplayco.com
- Phone: 240.765.1400 (main line)

Art Display Company Corporate Mission

Partner with architects, developers, Fortune 500 companies, small businesses and individual entrepreneurs to bring award-winning excellence and imaginative solutions into the fabrication and installation of interior/exterior commercial signage.

Art Display Company's Commitment to:

Client Service

As the Mid-Atlantic region's leading manufacturer, designer and installer of commercial signage and the environmental graphics industry, Art Display Company values client relationships. Founded in 1947, Art Display Company's award-winning team remains fully committed to 100% customer satisfaction.

Creating Solutions

Art Display Company's team of experienced, award-winning designers works with clients to transform their vision into reality. Partnering with Architects, Developers, Fortune 500 companies and Individual Entrepreneurs, Art Display Company seeks to bring the most imaginative solutions from the original design until final installation. Work with the leaders in the industry and let the dedicated staff of ADC serve you.

Quality Assurance

Every phase of sign construction can be found in ADC's state-of-the-art 50,000 sq. ft facility. Housing master craftspeople of various skills under one roof allows for quality product control and affords clients the opportunity to see the construction of individual projects throughout development process.

Management Team

Doug Kilsheimer, President

Douglas Kilsheimer, son of founder Gunther Kilsheimer, became President of the company in 1994 when his father retired. Raised in the sign business since its inception in 1947, his first hand knowledge of production during many phases, experience in pricing of product and administration provide him with an excellent foundation to maintain Art Display Company's reputation as the Mid-Atlantic region's premier commercial sign and environmental graphics company.

Douglas has doubled the company's sales revenues since moving to the facility in 2005. He has expanded the business portfolio to include awning fabrication, increased the sales staff from three to eight full time Sales Executives, and organized the company's profitable move from northeast Washington, DC to its current location in Capitol Heights, Maryland.

An important indicator of a company's strength is employee retention. Not only does the company have employees who have worked for the company for over 40 years, it has many employees who have worked for the company for ten, fifteen and twenty plus years. Douglas creates an atmosphere of care – in return his employees work together in a family-type atmosphere.

Arthur Goldberg, Executive Vice President

Arthur Goldberg first came to Art Display in 1963. He worked for the company part-time while attending the University of Maryland. Upon graduation he moved into the role of sketch artist and supervisor of the screen-printing department. In 1972, he opened a boutique in Negril, Jamaica and started clothing company designing, manufacturing and importing clothing from Bali, Indonesia to the United States.

Returning to Art Display in 1982 as a Sales Executive, he served as Vice President of Sales. Today he supervises the Design Department. In this capacity he handles the marketing aspects of the company and a number of major accounts. Over the years, Arthur has won numerous awards in national and international competitions for his design work.

Carole Allen, Vice President of Operations

Carole Allen supervises the office staff and handles the day-to-day activities of the business. Working her way up the ladder from receptionist to Vice-President, she demonstrated intelligence and a willingness to tackle any task. Over the years her ability to quickly analyze problems and present solutions has been an invaluable resource to the growth of the company.

Joe Nacson, Vice President of Sales

Joe Nacson came to Art Display in 1997 from a background in awning and canopy sales. He quickly established himself as a hard working, intelligent and extremely talented individual with solid "people skills." Under his leadership, the client base expanded to include many of the areas most important developers resulting in the company's steady sales growth.

Mohamad Natour, General Manager

Mohamad Natour joined Art Display in 1993 as a Production Supervisor and 14 years later became General Manager taking on new responsibilities such as consulting both clients and staff on fabrication and design issues. He brings valuable experience in sign estimating, value engineering and on-the-spot decision making. As a result, projects like the way-finding signage in Crystal City, Arlington, VA and the Butterfly Pavilion for the Natural History Museum earned Art Display the highest praises from our clients and The Shops at Wiregrass won the "Best in Show" award in the 2009 "Signs of the Times" International Sign Contest.

Guy Owen, Purchasing Agent/Technical Consultant

Guy Owen joined Art Display in 1970 working in the display department fabricating and assembling display components. His drawing skills quickly established him as a sketch artist and later the supervisor of the sketch artists. With the advent of the computer revolution, Guy found his perfect niche. He combined his love of drawing with his love of hands-on, technical challenges. As Purchasing Agent, Owen oversees the company's acquisition of everything from computer upgrades to a vast array of materials necessary for a full service sign, awning and digital graphics business.

Client Testimonials

"On behalf of the JBG Companies and its affiliated entities, I would to thank you and your entire team for all of the hard work and effort that have gone into each of our projects. We are truly happy with the end results that we get consistently on each project. It is a pleasure to work with Art Display Company and we look forward to continuing our long standing working-relationship."

Matthew Blocher
Vice President
The JBG Companies

"Art Display Company consistently performs well on all of our signage needs; i.e., interior tenant signage, banners, site signage, etc. Their work encompasses the attitude of the people at Art Display that I have had the pleasure of dealing with over the years."

Charles B. Wallach
Director of Leasing and Tenant Construction
The Tower Companies

"Art Display Company's performance as a custom fabricator was impeccable on The Shops at Wiregrass way finding project. As an initial idea that started from a single, whimsical sketch on paper, they worked diligently with Cooper Carry's Environmental Graphic Designers, Architects and Landscape Designers to bring this beautiful vision to full fruition."

Nicole Roberts
Environmental Graphics
Cooper Carry

Frequently Asked Questions

1. What are the benefits of contracting Art Display Company?

Since 1947, Art Display Company's has built a reputation on providing turnkey solutions for all of our clients' signage needs. Our work is recognized internationally for award-winning quality and service in the commercial signage and environmental graphics industry. With over 60 years of experience in the Mid-Atlantic region, many of ADC's employees have been with the company for more than 10 years signifying an ongoing commitment to customers and the steadfast principles that have lead to continued growth and success.

2. How does commercial signage impact my bottom line? Can I include multimedia in signs?

A sign tells customers who you are and what you represent. It's your brand and identity and often the first impression. ADC's master craftspeople embrace the responsibility of connecting to your customers to improve your bottom line knowing the end result will have a direct impact. ADC's transparent process allows clients to work with the design team to customize interactive signs and graphics to include multimedia with LED lighting, animation, film, graphics capable of wrapping text and messages.

3. Am I able to schedule group tours of the Art Display facility?

Art Display Company's state-of-the-art 50,000 square foot facility provides potential clients, current clients and/or groups interested in learning more about the commercial signage and environmental graphics industry. Group tours offer a unique first-hand experience as ADC's master craftspeople turn a creative sketch into reality. Interested parties and members of the media are encouraged to contact Art Display Company to schedule a visit.

4. Are your projects environmentally friendly?

Art Display Company recognizes the importance of a sustainable future filled with energy efficient LED lighting and the usage of environmentally compatible materials such as 100 % recyclable/reusable aluminum, plastics and composite wood to name a few. ADC partners with architects, developers and other clients to ensure eco-initiatives are a top priority.

5. Where can I find pricing information?

The Art Display Company customizes every single project to the satisfaction of the client. While jobs may appear similar, no two jobs are identical. To receive a quote, please visit <http://www.artdisplayco.com/form.html> and tell us about your next project.

6. What kind of clientele does Art Display Company service?

Art Display Company proudly works with Architects, developers, Fortune 500 companies, individual entrepreneurs, sculptors, law firms, high end restaurants and other entities to produce interior/exterior signage and environmental graphics.

